2 I st Century Schiap: To Couture, Or Not to Couture

DANA WOOD

"In difficult times, fashion is outrageous."

- Elsa Schiaparelli

21st Century Schiap Lecture Outline

Act One: The Rise

Act Two: The Fall

Act Three: The Resurrection

Act One: The Rise

Act One: The Rise

- 411 Factoids
- Trompe l'Oeil: The Sweater That Started It All
- Paris-Based Pioneer
- She's The Boss
- Enter Dalí

Elsa Schiaparelli 1890-1973

(She wore a lot of hats!)









Elsa Schiaparelli 411 Factoids

BORN: 1890, Rome

DIED: 1973, Paris

HAILED FROM: Family of Italian royalty, scholars + science nerds; resided in Palazzo Corsini

EDUCATION: Convent in Switzerland, followed by "the school of life"

HUSBANDS: One, the mysterious "paranormal" Wilhelm Wendt de Kerlor

CHILDREN: One, Gogo (née Maria Luisa Yvonne Radha de Wendt de Kerlor)

DESIGN TRAINING: In mid 1920s, learning on the job at a company a friend bought

ESTABLISHED FASHION HOUSE: 1927

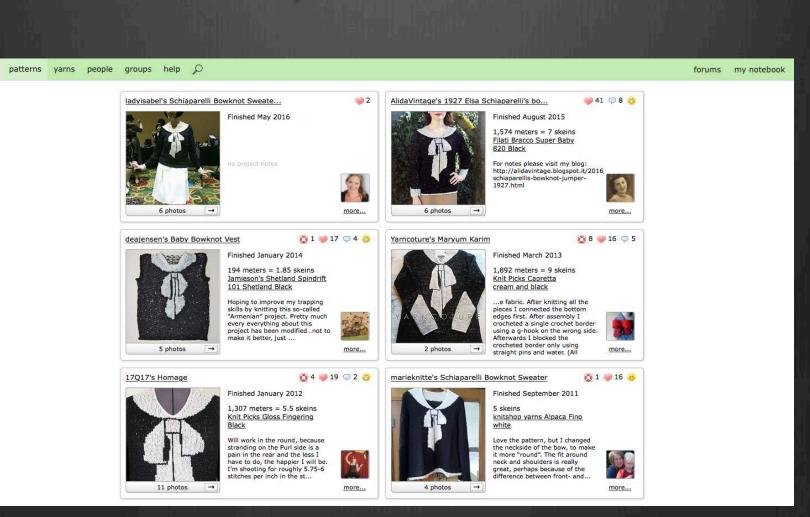
FAMOUS FOR: Schiap Pink, Shocking perfume and merging fashion + Surrealism

Trompe l'Oeil: The Sweater That Launched a Career





Imitation, the sincerest...



...form of flattery!





A Real McCoy (Courtesy of The Philadelphia Museum of Art)



Our Real McCoy (Also Courtesy of The Philadelphia Museum of Art)



Paris-Based Pioneer: The Oft-Copied Schiap's Many(!) Fashion Innovations

- ✓ Trompe l'Oeil
- ✓ Wrap Dresses
- ✓ Split Skirts (Pre-Cursor to Wide-Legged Pants)
- ✓ Swimsuits With Built-In Bras
- ✓ Zippers! On the outside!
- ✓ Reversible + Convertible Clothing
- ✓ Pockets As Purses
- ✓ Matching Jackets for Dinner Dresses

Wrap Dresses





Summer-y, lightweight take on the wrap dress





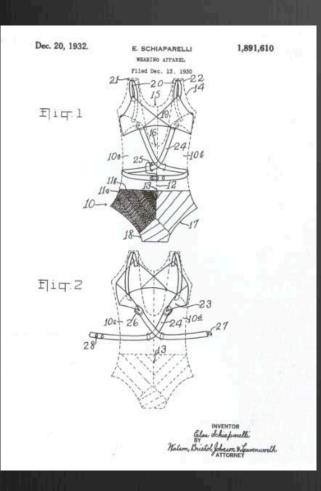
Split Skirts



Lilí Álvarez 1930s Tennis Hottie



Swimsuits With Built-In Bras







Visible Zippers



Visible Zippers

Francis Drake "I'd Give My Life"



Convertible + Reversible





Pockets As Purses







Evening Dresses With Matching Jackets







She's The Boss



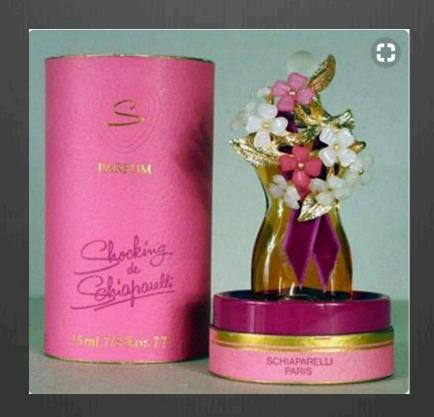
21 Place Vendôme

She's The Boss

At her Pre-War height, Schiap...

- Had almost 100 workrooms employing thousands of people, cranking out up 10k garments per year.
- By 1930, was grossing millions of francs annually.
- In 1935, shifted her base of ops to 21 Place Vendôme, one of the chicest, most high-profile commercial addresses in Paris.
- With the "Schiap Shop" next to her atelier, she was the first to merge RTW and custom (aka Prêt à Porter and Couture).
- Set the template for modern-day "branding" by pushing into licenses for swimwear, eyewear, home goods. Eleven American companies had licenses to move Schiaparelli merch.

Schiap's Beauty Biz

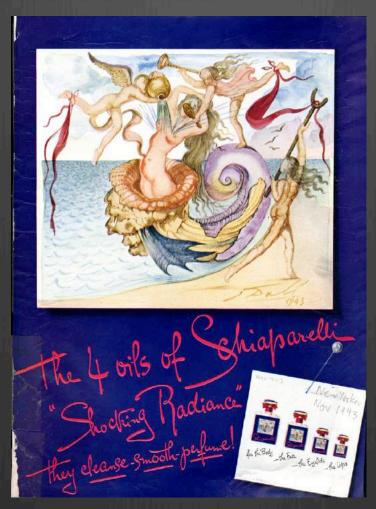


It started with a perfume...

...and led to so much more



Bath Sponges!



Skin Oils!



Nail Lacquer!

Designers Who Owe a Debt



Jean Paul Gaultier



DVF



Betsey Johnson

Enter Dalí



Why Did Dalí & Schiap Click?

They shared...

- Similar family dynamics / drama
- Penchant for personal re-invention
- "Flexible" relationship to the truth
- Real ear for languages
- Aversion to the status quo
- Love of astrology and mysticism
- Propensity for "people collecting"
- Massive work ethic

Schiap's Surrealist Streak







Fruits of Their Friendship



Shoe Hat



Tear Dress



Skeleton Dress



Lobster Dress



Fruits of Their Friendship



Telephone Dial Compact



Roy Soleil Perfume

Fruits of Their Friendship



"Telephone Ear Rings"



"Eye of Time"



"Ruby Lips"

Super Success





Act Two: The Fall

Act Two: The Fall

- Denial Gives Way to Panic
- Schiap Under Suspicion
- Undone By "The New Look"

Denial Gives Way to Panic

After partying alongside her cashed-up clientele, Schiap...

- Tricked-out the basement of 21 Place Vendôme as a bomb shelter
- Sheltered 30 Belgian refugees in her mansion
- Allowed Gogo to ferry soldiers to the front line
- Shifted from art and whimsy to (almost) pure practicality
 - -- "Siren" suit
 - -- 3-piece waterproof ensemble w/ hood
 - -- Pockets as purses
 - -- Somber military palette of greens and blues

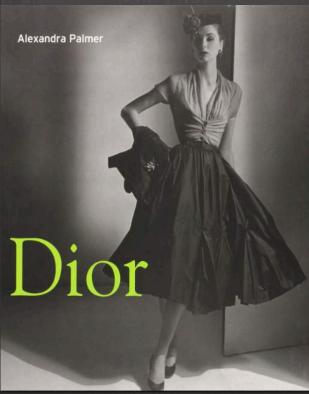
Schiap Under Suspicion

- By the time Schiap left Paris for America for good
 in 1942, the French, British, German and American governments all thought she was a spy
- Throughout her four years in the U.S. from 1942 to 1946 - she was watched like a hawk by the FBI
- Still, she was determined to try to maintain "business as usual" in Paris, while shoring up her lucrative American base

Undone by "The New Look"

- Hyper-Feminine Silhouette
- Nipped-In, Microscopic Waist
- Super-Full Skirt
- Often Paired With Sky-High Heels







Act Three: The Resurrection

Act Three: The Resurrection

- White Knight: Diego Della Valle
- To Couture, Or Not to Couture
- Modern Compromise: Prêt à Couture
- Tweaking the House Codes
- A/W 2017-2018

White Knight: Diego Della Valle



- Billionaire Italian fashion mogul (Tod's, Fay, Hogan, Schiaparelli, Roger Vivier).
- Created driving mocs (Tod's Gommino, with 133 rubber "pebbles" on the sole).
- Proponent of preserving Italian landmarks and culture. Instituted a foundation for the support of Teatro alla Scalla and bankrolled restoration of Colosseum in Rome.

Couture: What It Is



- Regulated by French Ministry of Industry and Fédération Française de la Couture
- Applicants must be greenlighted the Chambre Syndicale de la Haute Couture
- To qualify, houses must:
 - Design original made-to-order garments for private clients requiring at least one fitting
 - Maintain an atelier with at least 15 full-time staffers
 - Operate a separate workshop with at least 20 full-time technical workers
 - Present at least 50 original garments during couture weeks in Paris in Jan + July

Couture: What It Isn't

Faux Couture

Light-switch covers, T-shirts, hairspraymucho mundane stuff has co-opted the moniker of fashion's haute métier.

Illustration by JOHN HENDRIN

or anyone lucky enough to catch it on the Sundance Channel, the documentary Voca Control Marceau 75116 Paris offers a crystal-clear window into the intensity, the sky-high level of craft, and the painstaking labor poured into a single couture creation. As he readies his spring 2002 collection, the last of his storied 40-year career. Saint Laurent holds court from a table in his atelier while his senior staffers and petites mains swirl around him. After working together for so long (decades, in some cases), Saint Laurent's team members are expert at articulating the boss's vision. While the clock ticks and the pressure mounts, they never lose their cool as they build each look from sketch to toile to finished garment. And as Saint Laurent heaps on the praise between drags on his ever present cigarettethere are many a "merveilleuse" and "sensationnelle" peppering the film's soundtrack-the pride of the old-school couture makers is palpable.

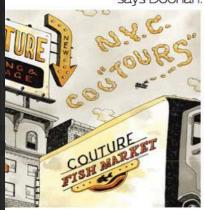
Somehow, viewed against this backdrop, a \$48 bumskimming number from Whore Couture-with cutouts, no less-doesn't conjure up quite the same lofty image.

No. it's not your imagination—the entire world has gone positively "couture" cuckoo. What started as a slow creep has become a full-on avalanche. A recent scan of trademarks issued by the United States Patent and Trademark Office revealed more than 1,000 bearing some variation on the word "couture." And fashion is the least of it. All manner of merch is now available at the (alleged) couture level, from lightswitch covers and saddle pads to rosé wine, doggie nail lacquer and hairspray. Retailers have hopped on the bandwagon too, creating special sale areas for some of their priciest (although not technically couture) duds. Even Zappos, the popular online store, has a "couture" site-within-a-site featuring highend shoes and clothes. While it's stocked with plenty of Jean Paul Gaultier and a smattering of Alexander McQueen, none

Although the term "haute couture" is still precisely defined by France's Chambre Syndicale-reserved for customfitted clothing created by only a handful of firms meeting strict guidelines—the word "couture" itself has been utterly hijacked. When that moniker is attached to pretty much anything else, products are positioned as a cut above the herd, regardless of whether there is anything even remotely handcrafted about them.

Of course, it's pretty easy to connect the dots between the vaunted past of the word "couture" and its decidedly alarming present; indeed, it's hard not to blame two sunny So-Cal gals in particular. And as it turns out, Gela Nash-Taylor and Pamela Skaist-Levy are happy to take the heat. In the mid-Nineties, back when all those velour tracksuits were just a twinkle in their eyes, "couture" was still cloistered behind the gated walls of the fashion community. But after pairing it with "Juicy,"

"Television commentators use 'couture' in the same way they used to use the word 'posh.' says Doonan.



Faux Couture



the best buds and business partners just knew they'd London continues. "But it's only people in the indus-"The idea was a spoof on couture," says Nash-Taylor. pants as made to order." "Because we're really the opposite of couture, which is make 8,000 T-shirts.*

that word."

borne Inc. buyout later, plenty of other brands are But here's the backstory: The founder of the line, looking to ride those "custom" coattails.

to add to any fashion label—even food—just to make is completely custom. it appealing," says Nash-Taylor, "There's even a bathroom line "(She's right: It's the AdattoCasa Couture ones all that " says Breadman "And I consider that line of pricey leather and elaborately tiled vanities.)

of proud about that."

rarefied expertise to mass-produced hoodies (or couturier, in that sense." worse) quite so innocuous. Even more egregious, to some, is the inappropriate use of the term by newly net when similarly named lines take the easy way out. minted fashion "experts." Drop a mic into the hands "They might only be T-shirt makers-it's not couture of some of these red-carpet insta-pundits and you're at all," she says. "It's just mass printing, and they slap virtually guaranteed to hear "couture" butchered the word 'couture' on the end of their name. Often beyond recognition.

they used to use the word 'posh,' as in 'Oh, she's wear-trendy fashion word appears-and "bespoke" is baring a couture gown.' And I personally find that agigantic reling down the tracks-there's every chance that drag, "says Simon Doonan, creative director of Barneys" (couture "will suffer the same fate as that other New York. "Nothing should be called couture unless French goodie, "champagne." it's got hours of handwork in it, and blood and sweat.

Perhaps because she spent 14 years as a maga-Stacy London isn't one of the serial couture abusers, although she confesses to "giggling" at those who are. ing money at the Paris collections. And it's not the fact Wear host. "It's just disappointing."

watching these shows?

"Couture is nice as an art form. It's nice as an idea."

hit on the perfect name for their happy, cozy Cali togs. try who think, Wow, I never thought of velour sweat-

It's important to note that not all of the new "cousort of 80 hours to make one dress versus 80 hours to ture" lines are completely plebeian. Some even carry on the handcrafted, custom-fitted tradition, albeit At the time, Nash-Taylor notes, "No one used in a less refined fashion. Flipping through the current Morgana Femme Couture catalog, for example, *One rep used to pronounce it 'coater," adds one is immediately struck by the sheer number of tattoos sported by the lingerie-clad models, some of Ten-plus years, massive success and one Liz Clai- whom pose languidly against a Munsters-style hearse. 32-year-old Morgana Breadman, has been sewing "It's pretty amazing that 'couture' is now the word since the age of six. The bulk of her work, corsetry,

"I do it all by hand-all the beading, lace applicouture. Couture is just basically French for 'sewine' "'Couture' is part of our modern world now, and That's all it really is. But it's also about very expenwe did start that craze," Nash-Taylor adds. "I feel kind" sive fabrics and attention to detail. A lot of care goes into it. And it's very time-consuming. My corsets are Not everyone finds attaching a term connoting all done by me, by hand. So I do consider myself a

As such. Breadman has a bit of a bee in her bon-I wonder if they even know what 'couture' means." "Television commentators use 'couture' in the way And if they do know, do they even care? Until another

"The problem with 'couture' is that if you leap "Unless 500 nuns went blind beading it," Doonan to the defense of the word, people will perceive continues, "the word 'couture' should not be you as some horrible elitist," says Doonan, who leans nonetheless

"The value of the couture comes from the fact that zine editor before transitioning to TV six years ago, it preserves the notion of craft in fashion," he says. "It's not the fact that it's a bunch of rich ladies hurl-"It's an injustice to use the term incorrectly, because that the misuse of the word is blurring the distinction couture has such a rich history," says the What Not to between a dress from Strawberry that's \$19.99 and one that's \$40,000. I don't care about any of that.

Still, London can understand why, especially on "Crafts are holy," Doonan continues. "I feel TV, the true meaning of couture has become thor- exactly the same way about couture as I do [about] oughly bastardized. "Television has democratized" old hippies in Big Sur making tooled leather belts or fashion," she says. "To not give couture its due is a American Indians making beautiful blankets. Exactly shame. But at the same time, how relevant is it in the same reverence should be attached [to couture]. pop culture-particularly to the audiences who are Not because it's posh. Not because it's expensive. But because it's done by hand, and it's a dying art."

"The idea was a spoof on couture," says Nash-Taylor of naming the wildly popular collection. "Because we're really the opposite of couture, which is sort of 80 hours to make one dress versus 80 hours to make 8,000 T-shirts."





15 Official Paris-Based Couturiers

ADELINE ANDRÉ

ALEXANDRE VAUTHIER

ALEXIS MABILLE

CHANEL

CHRISTIAN DIOR

FRANCK SORBIER

GIAMBATTISTA VALLI

JEAN PAUL GAULTIER

JULIEN FOURNIÉ

MAISON MARGIELA

MAURIZIO GALANTE

SCHIAPARELLI

STÉPHANE ROLLAND

GIVENCHY

YIQINGYIN

Couturiers Based Elsewhere

ARMANI PRIVÉ

ATELIER VERSACE

ELIE SAAB

VALENTINO

VIKTOR & ROLF



Couture Clients

The total universe of clients numbers about 2000, with only 200 highly active purchasers.

They are most likely to reside in:

UNITED ARAB EMIRATES

RUSSIA

CHINA

KOREA

BRAZIL

Daphne!





Schiap's Modern Compromise: "Prêt à Couture"

Along with classic Couture, Schiap is also experimenting with a mashup of Couture + Prêt à Porter dubbed "Prêt à Couture."



"Schiap 2.0" Designers



Christian Lacroix

"Schiap 2.0" Designers



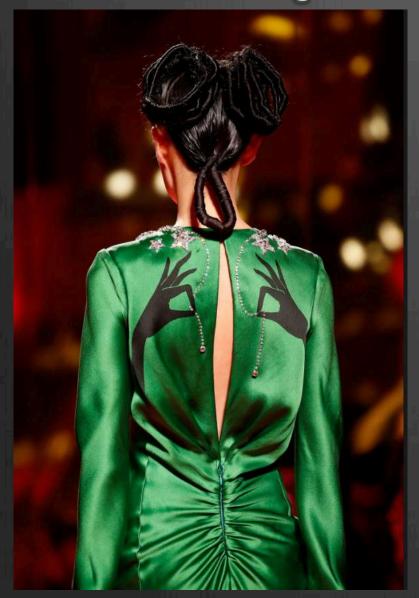
Marco Zanini



Farida Khelfa



Betrrand Guyon





Trompe l'Oeil



"Handsy" - New



"Handsy" - Archival



Lobster



Skeleton





Gold Braiding + Pasties







Zodiac Jacket



Golden Palm Jacket

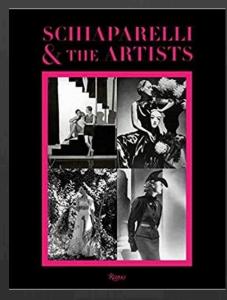


Still Driving the Cultural Dialogue

SCHIAPARELLI AND PRADA: IMPOSSIBLE CONVERSATIONS







Still Capturing Our Imaginations



Maison Schiaparelli Automne/Hiver 2017

Fin

